



PIATTELLI  
VINEYARDS



In the 1940's, the Giovanni Piattelli Family immigrated to Mendoza, bringing with them a winemaking legacy from their native Maremma in Tuscany. Their tradition and passion continue to be the strong legacy behind this prestigious wine.

In the late 1990's an American businessman, Jon Malinski, met the Piattelli Family in his travels to Argentina on the hunt for lumber to import into the US. Instead of lumber, Jon found vineyards, incredible wine, amazing people, beautiful landscapes, and a country that he could not stomach the thought of leaving.

Soon these two families came together; and Piattelli Vineyards was born. The winery is still 100% family owned and managed. Jon's spirits for adventure and relentless pursuit of perfection have led to the completion of a second winery in Argentina, a massive expansion of property, and wines of impeccable quality being enjoyed all around the globe.

# WHERE ARE WE?

Argentina

S A L T A

C A F A Y A T E - A N I M A N Á

Elevation: 6,060 ft

Finca El Chaski: 303 acres

Finca Tres Cruces: 242 acres

Production Capacity:

1.300.000 liters/144.400 cases

M E N D O Z A

A G R E L O - V A L L E D E U C O

Elevation: 3,208 ft

Finca Cobos: 54 acres

Finca Cochabamba: 67 acres

Production Capacity:

1.377.000 liters /153.000 cases



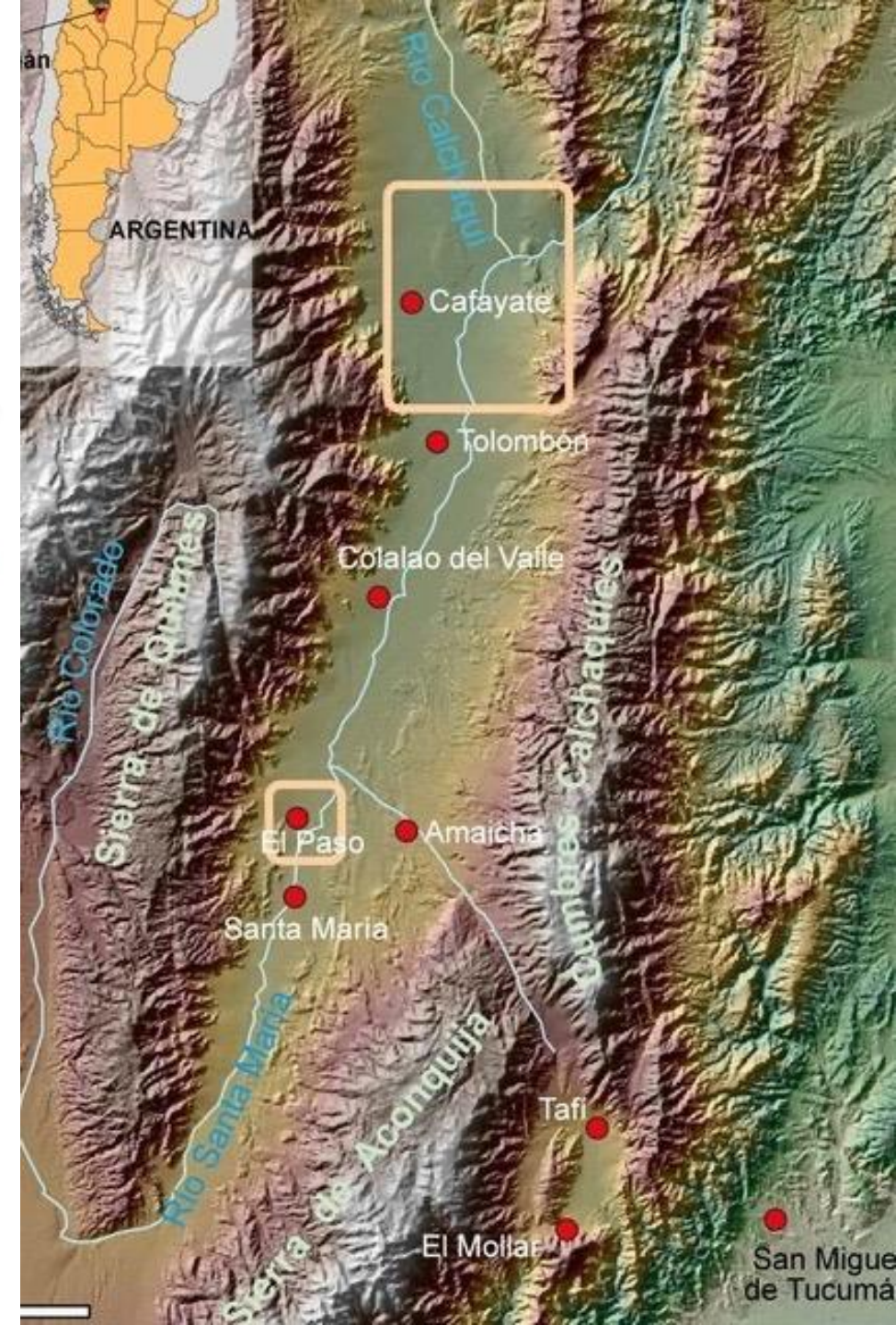
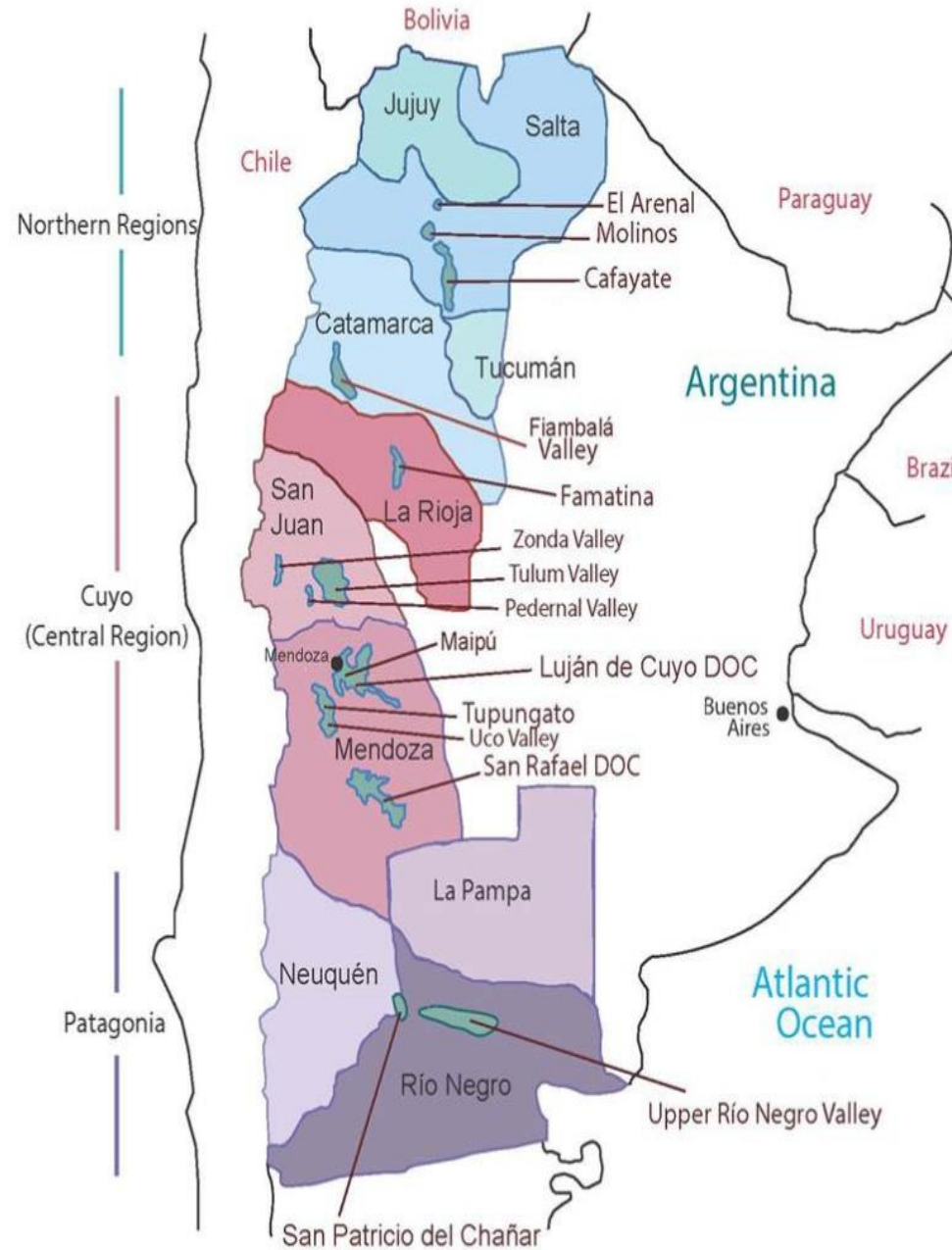
# Piattelli Vineyards

## Cafayate, Salta, Argentina



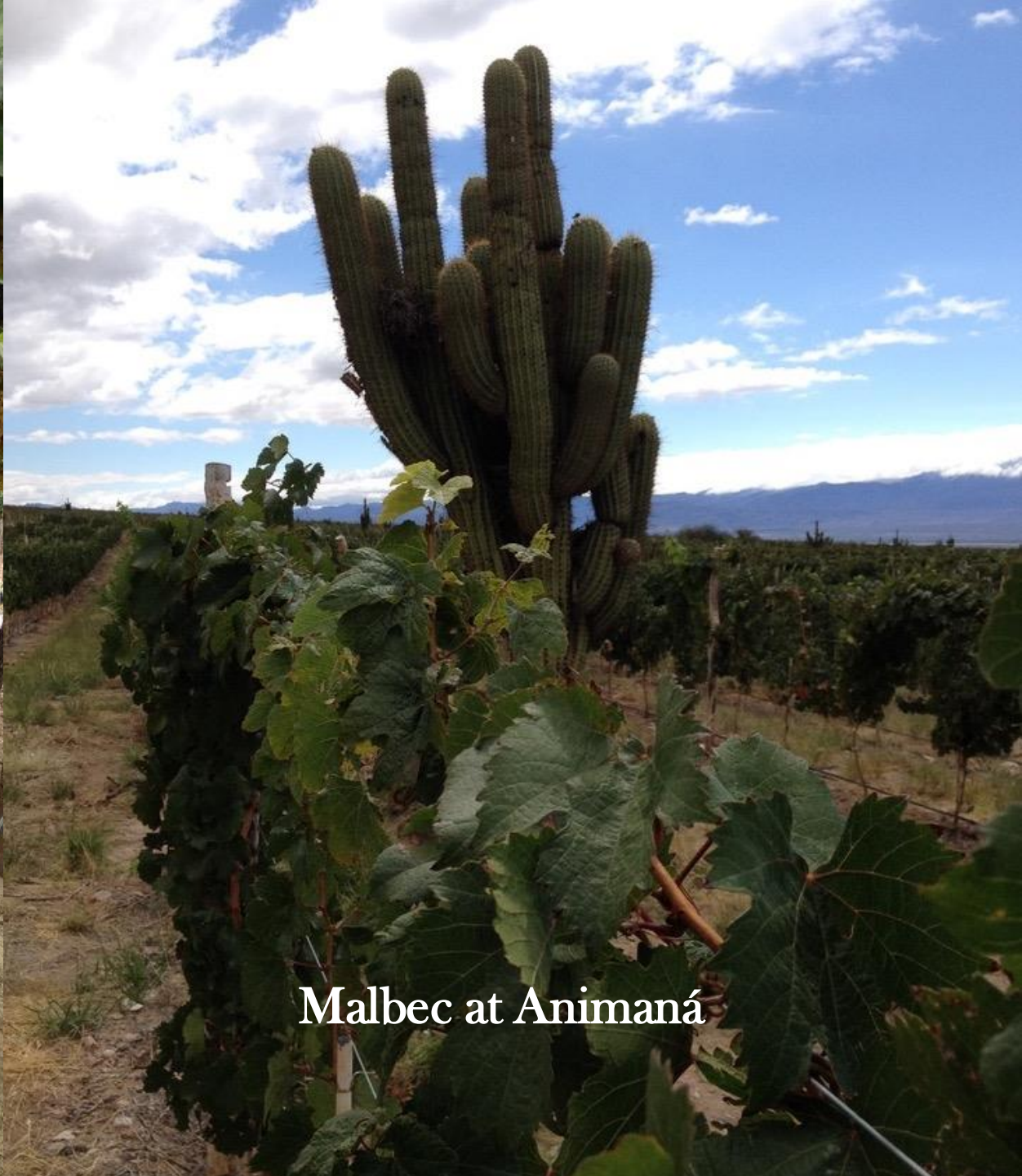
The Calchaqui Valley is Argentina's oldest grape cultivating region where wines have been commercially produced for over 500 years.

## Wine Areas of Argentina





Torrontés at Finca Tres Cruces (25-year vines)



Malbec at Animaná



# 2024 TORRONTÉS

 CAFAYATE VALLEY, SALTA | ARGENTINA

MOST RECENT RATINGS

90 POINTS

WINEENTHUSIAST  
+BESTBUY!

## TASTING NOTES

This is a real Torrontés with wonderful tropical sweetness and richness. It has floral, and sweet tropical fruit aromas. It shows plenty of dried-lemon, grapefruit, and apple character. Layered and delicious. Crisp & Balanced finish.

## ANALYTICAL DATA

13.8%

ABV

1.8 g/L

Residual  
Sugar


7.3 g/L

Total  
Acidity

3.3

PH

 100% Torrontés

 Comes from vineyards at 6,000 ft.





# El Chaski Vineyard, 2004



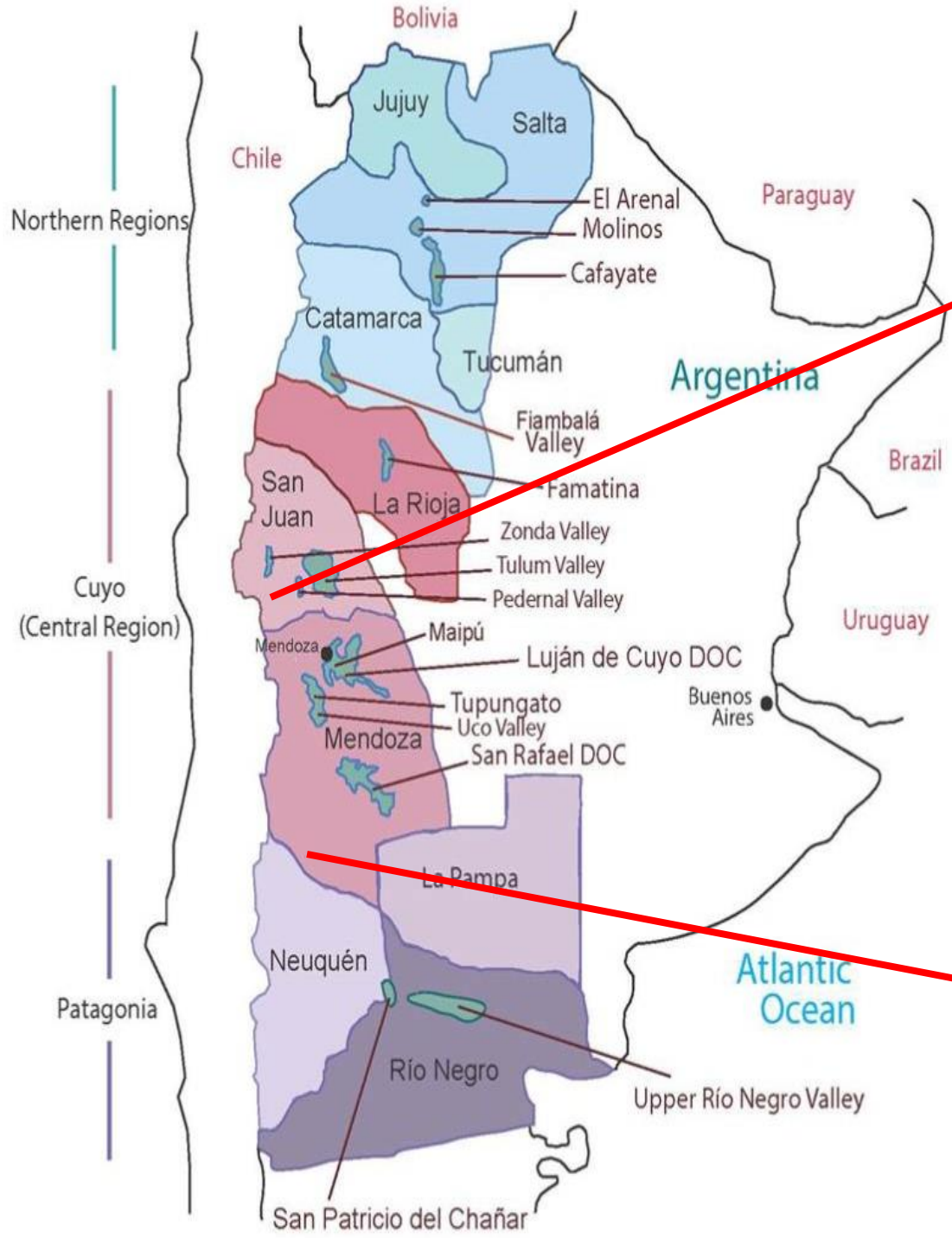
# El Chaski Vineyard - Harvest 2014



# Piattelli Vineyards

## Luján de Cuyo, Mendoza, Argentina





# Finca Vineyard, Luján de Cuyo, Mendoza







# 2023 RESERVE MALBEC

 LUJÁN DE CUYO, MENDOZA | ARGENTINA

MOST RECENT RATINGS

**91** POINTS **JAMESSUCKLING.COM** 

### TASTING NOTES

Intensely aromatic on the nose. Aromas of blueberries, plums, & blackberries. Extremely well balanced, both fruity and with a refreshing acidity. This is a medium to heavy weight wine. Mouth-filling, and smooth finish.

### ANALYTICAL DATA

14.6%	2.54g/L	5.47g/L	3.69
ABV	Residual Sugar	Total Acidity	PH

-  100% Malbec
-  Aged 8 Months in French Oak Barrels



**Uco Valley, Mendoza**

2022

# GRAND RESERVE

MALBEC

📍 UCO VALLEY, MENDOZA | ARGENTINA

MOST RECENT RATINGS

90 POINTS

WINEENTHUSIAST  
JAMES SUCKLING.COM

TASTING NOTES

This Grand Reserve wine has flavors of ripe plum, cassis and dark currant with notes of mocha. Has great tannin structure. Velvet finish filled with hints of dark chocolate.

ANALYTICAL DATA

14.6%

ABV

2.66 g/L

Residual  
Sugar

5.62 g/L

Total  
Acidity

3.6

PH

- 🍇 100% Malbec
- 🍷 Aged 12 Months in French & American Oak Barrels
- 🌱 Vines grown in Uco Valley, Mendoza







## Valeria Antolin Piattelli Vineyards

According to her winemaking father, the first word Valeria Antolin uttered as a baby wasn't "papa," but "papam," the word Mendocinos use for a glass of sparkling wine.

"My father was a well-known winemaker in his day, but so was my uncle, while my Italian grandfather made his own wine," says Antolin, 37. "There has always been a bottle of wine on the family table."

Born in Mendoza, Antolin originally wanted to be a doctor, "but I soon realized that I would be happier working with nature and making wine like my father," she says. "He's the reason I'm in this industry. He taught me all the basics."

Today, Antolin is the winemaker for Jon and Arlene Malinski, the Minnesota-based owners of Piattelli Vineyards, which produces affordable, high-quality wines in Mendoza as well as in Salta province, in the north. Her primary guide is the consultant Roberto de la Mota, a co-owner of Mendel and one of Argentina's leading winemakers for the past several decades.

Among the array of wines Antolin makes, none of which sell for more than \$30, she is particularly fond of Trinità, a Bordeaux-style blend based on Malbec.

"Personally, I love pasta and Italian food," she says. "There's a piece of my heart somewhere in Italy; I think our wines go well with Italian food because they're balanced, with good acidity."

When asked to recount a particularly embarrassing moment in her winemaking career, the lighthearted, exceedingly cheerful Antolin provided a vivid anecdote that captures her essence.

"I've opened full tanks and sprayed wine all over myself. I've driven into a ditch in the vineyard. And last week an irrigation pump fell off the back of my truck on the highway destroying the car that was following us... and the pump, too." 🍷

"There's a piece of my heart somewhere in Italy; I think our wines go well with Italian food because they're balanced, with good acidity."

**Wine to Try**  
**91** Piattelli 2011 Grand Reserve Trinità (Luján de Cuyo). Warm, oaky aromas of pastry and blackberry set up a tannic, jammy, cheek-pounding mouthfeel. This is 75% Malbec and the rest Merlot and Cabernet Sauvignon. Dark and chocolaty, with blackberry, prune and coffee flavors. Drink through 2019. Vinocopia.  
abv: 14.5% **Price: \$27**



## ARGENTINA'S NOW GENERATION

*These forward-looking winemakers are setting the country's course for the future.*

BY MICHAEL SCHACHNER  
PHOTOS BY MARTIN OROZCO

They grew up in Argentina's vineyards, at the heels of their grape-growing and winemaking fathers and grandfathers. With wine in their blood, becoming winemakers was never seriously in doubt. Today, they comprise Argentina's new guard, making some of the country's best wines and sharing much in common: age, background, experience and outlook. They are the "Now Generation" of winemakers in a nation with a long, rich vinous history that continues to evolve.



2022  
**RESERVE**  
CABERNET SAUVIGNON

📍 LUJÁN DE CUYO, MENDOZA | ARGENTINA

MOST RECENT RATINGS

**91** POINTS  
JAMESSUCKLING.COM 🍷

TASTING NOTES

Aromas of coffee & chocolate. Notes of dark cherry & dark chocolate. This wine is rich and luxurious. Intense and full tannins lead to fruit forward finish.

ANALYTICAL DATA

14.5%

ABV

2.81 g/L

Residual  
Sugar

5.17 g/L

Total  
Acidity

3.69

PH

🍷 100% Cabernet Sauvignon

🍷 Aged 8 Months in French & American Oak Barrels



# ALEJANDRO NESMAN



Agronomist and Winemaker from Cuyo National University in Mendoza, Argentina. Alejandro leads Piattelli Vineyards winemaking in Salta. He has vast experience in vineyard management, winemaking, and winery operations. His pragmatic, innovative, and intellectual approach to cultivation and production set him apart in Argentina and beyond.

Alejandro is an expert in taking advantage of the region's unique climate to produce some of the best and most awarded high-altitude wines in Argentina. With his knowledge and expertise, we are confident that we will continue to surprise our customers with unique and expressive wines.



# 2021 GRAND RESERVE CABERNET SAUVIGNON

 TUPUNGATO, MENDOZA | ARGENTINA

## MOST RECENT RATINGS

92 POINTS

Tim Atkin<sup>MW</sup>

## TASTING NOTES

This exciting Grand Reserve wine distinguishes itself from our Malbec. It has a striking deep red color. Flavors of raspberry, huckleberry & hint of spice. Well integrated fruit and acid flavors.

## ANALYTICAL DATA

14.7%

ABV

2.56g/L


Residual  
Sugar

5.25g/L

Total  
Acidity

3.6

PH

-  100% Cabernet Sauvignon
-  Aged 12 Months in French & American Oak Barrels
-  Vines grown in Tupungato and West Uco Valley

# PIATTELLI'S PHILOSOPHY

*"We believe it is only possible to make world-class wine using world-class grapes. The best technique in the world won't make up for an environment not perfectly suited to a given varietal,"*

Piattelli winemaker Valeria Antolin says

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The high altitudes and low precipitation at our vineyards create a perfect climate for grape growth. The transition from warm days to cool nights stimulates grapes to produce concentrated flavors, aromas, and colors. This is the first step to producing stunning and complex wines.



2021  
**TRINITÀ**  
· GRAND RESERVE ·

📍 LUJÁN DE CUYO, MENDOZA | ARGENTINA

MOST RECENT RATINGS

**93** POINTS

JAMESSUCKLING.COM

TASTING NOTES

Coming from the best areas of Mendoza, our icon from this region owes its name to the holy Trinity. A perfect blend of Malbec, Cabernet Sauvignon and Merlot from different soils, it has a complexity and deepness only found in the most exquisite wines. With primary aromas of raspberry, plums and black fruits, hints of chocolate, crème and eucalypt followed after a couple of minutes of the wine in the glass. Full bodied, long and elegant in the palate.

ANALYTICAL DATA

14.8%

ABV

2.82g/L

Residual  
Sugar

5.17g/L

Total  
Acidity

3.62

PH



# SUSTAINABILITY

Our way of Life

*“What is good for the environment also, interestingly, is good for the wine. As we are committed to producing wines that reflect our landscape and climate, we strive to preserve the quality of our natural resources: Water, energy, waste, materials and growing methods. Quality Grapes make Quality Wine.”*



## Valeria Antolín

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### PRINCIPAL WINEMAKER

She is a 4th Generation Winemaker. Wine Enthusiast deemed Valeria as part of “Argentina’s Now Generation,” a forward looking Winemaker who is setting the country’s course for the future.

# Certified Sustainable Farming Practices

Argencert, Produccion  
Organica Certificada

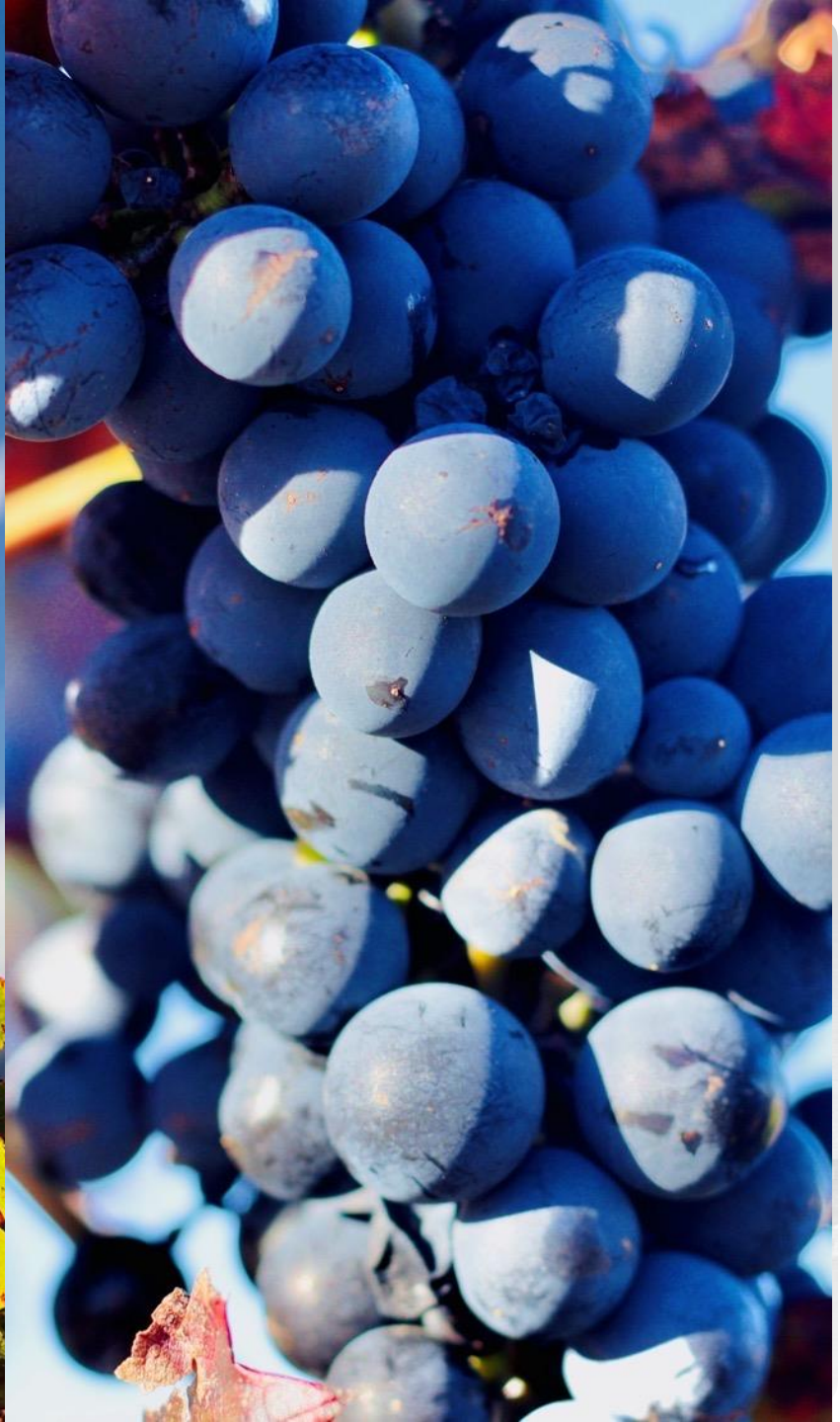
Environmental Management  
System

Earth Friendly

Eco Friendly









# PRODUCTION DIAGRAM

CAFAYATE, SALTA, ARGENTINA

PIATTELLI  
VINEYARDS

**01**  
LEVEL

GRAVITY  
↓

**HARVEST**



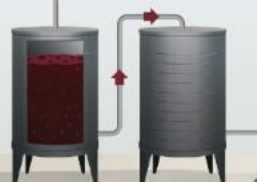
**1. CRUSH PAD**  
Sorting Table.  
Destemmer.  
Crusher.

**02**  
LEVEL

GRAVITY  
↓

**2. FERMENTATION  
ROOM**

Maceration.  
Fermentation.  
Stabilization.



**4. BOTTLING  
LINE**

Filtration.  
Bottling.



**03**  
LEVEL

GRAVITY  
↓

**3. BARRELS  
ROOM**

Barrel Aging.



MORE THAN 340 FEATURED WINES  
WITH SCORES ABOVE

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Spectator

JAMES  
SUCKLING  
.COM 

2022  
Decanter®  
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WINE  
ENTHUSIAST

Tim  
Atkin 

*Robert Parker*  
WINE ADVOCATE

VINOUS

L A T E S T   N E W S !

# Piattelli is #1 of 200 wine brands % change vs YA in Dollar Sales

Our brand grew over a 15% compared to last year, outshining 200+ competitors and making a major impact on the global market.

PIATTELLI  
VINEYARDS

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*Source: Information Resources, Inc. (IRI) | [www.iriworldwide.com](http://www.iriworldwide.com)*



# ACTIVE NATIONAL ACCOUNTS

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STEAK HOUSE

Publix

THE  
CAPITAL  
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FINE FOODS

PIATTELLI

VINEYARDS

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